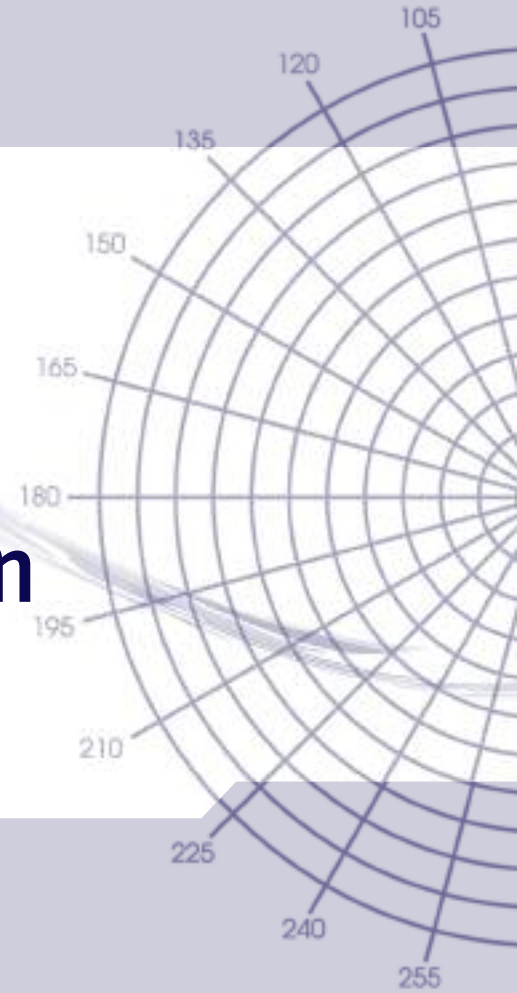




BUREAU VAN DIJK  
ELECTRONIC PUBLISHING

# Company Information

A range of products containing  
information on over 50 million companies  
around the world for research, analysis  
and business development



# Company Information

Bureau van Dijk Electronic Publishing's (BvDEP) co-published range of company information products combines high quality information with innovative software for searching and manipulating data. The products contain varying levels of detail on companies and associated topics such as news, market research and ownership. Access can be subscription based, via a pay-per-view credit account or a combination of both. The products are very flexible and can be used across companies in a variety of roles including detailed financial analysis, benchmarking, peer group analysis and generating groups of target companies for marketing campaigns and business development projects.

The products offer a detailed ownership module which is supplemented by BvDEP's own research across websites and newswires, tracking M&A activity and direct contact with companies. The company structures are extremely detailed, show direct and indirect shareholders, measure a company's degree of independence and track ownership back to the global and domestic ultimate owners.

Over a hundred specialist information providers (IPs) contribute to the product range, each bringing its own expertise. The range can be divided into the following categories:

## International financial

### AMADEUS

MONTHLY  EUROPE

Over 11 million companies across Western and Eastern Europe in a standardised format for cross-border comparisons. Reports also contain ownership, ratings, management and activities.

IPs - over 30 specialist regional information providers.

### BANKSCOPE

DAILY   WORLDWIDE

Information on over 29,000 banks around the world including: 16 years of detailed accounts (country specific "as reported" and standardised), interim data, ratios, ratings and rating reports, board members and officers, images of annual reports, ownership, news, country risk and country finance reports.

IPs - Fitch Solutions, Economist Intelligence Unit, Financial Times, Thomson Reuters, Dow Jones, Capital Intelligence, Moody's, Standard & Poor's, Fininfo, ZEPHYR

### ISIS

WEEKLY   WORLDWIDE

Accounts (country specific "as reported" and standardised), ratios, ratings and ownership for 8,600 insurance companies around the world (accounts for 600 composite, 5,300 non-life, 2,500 life and 200 Lloyd's Syndicates).

IPs - Fitch Solutions, Hoppenstedt, NAIC, Fininfo, Moody's, ZEPHYR

### ORBIS

WEEKLY   WORLDWIDE

A global product that integrates information held across BvDEP's company information product range. ORBIS includes full searching facilities and global standard report format for in-depth international searching and analysis. The ORBIS database is also available under the Mint interface as Mint Global. ORBIS has information on over 50 million companies:

- 55,000 listed companies
- 30,000 banks and 8,000 insurance companies
- 22 million European companies from 46 countries
- 17 million companies in the US and Canada
- over 6 million South and Central American companies
- over 5 million companies in the Far East and Central Asia (mainly in Japan, Korea, China)
- over 250,000 African companies
- 55,000 companies in Oceania
- 45,000 companies in the Middle East

IPs - over 100 specialist companies

### ORIANA

MONTHLY  ASIA-PACIFIC

Standardised annual accounts (in the same format as AMADEUS), financial ratios, activities and ownership for over 6 million companies.

IPs - over 10 specialist companies

### OSIRIS

DAILY  WORLDWIDE

Financial information on 57,000 listed and major unlisted/delisted companies worldwide (45,500 are non-US companies). The information includes: standardised and "as reported" financials (including restated reports), SEC filings, images of annual reports, corporate actions and dividends, detailed earnings estimates including recommendations, ownership, stock data, news and ratings.

IPs - Datamonitor, Dow Jones Indexes, Economist Intelligence Unit, Edgar Online, Exchange Data International, Fininfo, Fitch Solutions, Global Reports, Factset, Korea Information Service, Moody's, MSCI Barra, Perfect Information, Standard & Poor's, Thomson Reuters, WorldVest Base, Zephyr

## International M&A

### ZEPHYR

DAILY WORLDWIDE

Global merger and acquisition data including IPO and venture capital deals with links to the company information across the product range. Up to 100,000 new deals are added per year (no minimum deal value) depending on levels of deal activity. ZEPHYR incorporates e-mail tracking and alert services plus the facility to generate league tables. ZEPHYR also includes bespoke editorial on selected deals.

IP - Zephyr

# Company Information

## Domestic company information, detailed financials

### AIDA

WEEKLY **R** ITALY

Company accounts, ratios and activities for 950,000 Italian companies; ownership and management for the top 20,000 companies.  
IP - MF Honyvem

### BEL-FIRST

WEEKLY **R** BELGIUM & LUXEMBOURG

Company accounts, ratios, activities, ownership and management for the 390,000 companies incorporated under Belgian law plus 7,000 companies in Luxembourg. Summaries on approximately 650,000 smaller Belgian and Luxembourg companies and business entities are also available.  
IPs - Coface Belgium Services, National Bank of Belgium, Creditreform

### DAFNE

WEEKLY **R** GERMANY

Company accounts, ratios, activities, scanned annual reports, ownership and management for over 600,000 German companies.  
IP - Creditreform Rating

### DIANE

WEEKLY **R** FRANCE

Company accounts, ratios, activities, scanned annual reports, descriptive information, ownership and management for the 1,150,000 companies in France that file accounts.  
IP - Coface Services

### FAME

DAILY **R** UK & IRELAND

Company accounts, ratios, activities, ownership and management for the largest 2.8 million UK and Irish active companies, summary information for a further million smaller active businesses plus historical information on 3.7 million inactive companies.  
IP - Jordans

### ODIN

MONTHLY **R** NORDIC COUNTRIES, BALTIC REGION & ICELAND

Standardised annual accounts, and detailed "as reported" accounts, financial ratios, activities and ownership information for 1 million companies in the Nordic and Baltic regions and Iceland.  
IPs - CreditInform, Suomen Asiakastieto, Experian, UC AB, CreditInfo Group, Kredidiinfo, Creditreform

### QIN

MONTHLY **R** CHINA

Company accounts, ratios, and activities for over 300,000 companies in mainland China in both standardised and local detailed format.  
IP - Sinosure

### REACH

WEEKLY **R** THE NETHERLANDS

Company accounts, ratios, activities, ownership and management for 400,000 Dutch companies. More detailed financial data and information on directors is also available for the largest 5,000 companies. Summary information is provided for a further 1.5 million companies.  
IP - LexisNexis Benelux

### RUSLANA

MONTHLY **R** RUSSIA & UKRAINE

Company financials in a standardised global format or detailed "as reported" format, plus ratios, ownership, management and import/export data for 1.5 million Russian and Ukrainian companies and summaries for a further 2.5 million companies.  
IPs - CredInform, Creditreform Bulgaria

### SABINA

MONTHLY **R** AUSTRIA

Company accounts, ratios, activities, ownership and management for over 95,000 Austrian companies.  
IP - Creditreform Wirtschaftsauskunftei Kubicki

### SABI

MONTHLY **R** SPAIN & PORTUGAL

Company accounts, ratios, activities and brands, ownership and management for over 1.1 million Spanish and 320,000 Portuguese companies.  
IPs - Informa D&B, Coface Serviços Portugal

### SAFFRON

MONTHLY **R** THAILAND

Detailed financial information on 85,000 Thai companies including activities and management information.  
IP - WorldVest Base

## Domestic company information, summaries

### ASTREE

**QUARTERLY FRANCE**

Profiles of 800,000 French Companies and 415,000 branches including descriptive information, financial summary, managers, shareholders and subsidiaries.

IP - Coface Services

### AURELIA

**QUARTERLY AUSTRIA**

Profiles of 390,000 Austrian companies including descriptive information, financial summary, shareholders, parent company, subsidiaries and managers. IPs - Creditreform Wirtschaftsankunft Kubicki, microm Micromarketing-Systeme und Consult

### DASH

**MONTHLY UK**

Profiles of 3.6 million companies, one million unincorporated businesses, 7 million directors and a further 1.5 million contacts plus 3.3 million shareholders (both individual and corporate) and the links between them. Directors' work and home addresses are included.

IP - D&B

### ICARUS

**MONTHLY US & CANADA**

Profiles on over 15 million companies (and branches) in the U.S. and 1.2 million Canadian companies (and branches), including descriptive information, financial summary, senior management and ownership section. Detailed financials are available for 150,000 U.S. companies.

IP - D&B

### MARKUS

**MONTHLY GERMANY, AUSTRIA & LUXEMBOURG**

Profiles on over 1.3 million German, Austrian and Luxembourg companies including descriptive information, financial summary, shareholders, subsidiaries, senior management and parent company.

IPs - Verband der Vereine Creditreform, Axiom Deutschland, microm Micromarketing-Systeme und Consult

## Wizard-led analysis

### TP CATALYST

A wizard-led approach taking you through the process of identifying comparable companies and creating profit-based analyses for transfer pricing reports. TP Catalyst, developed in consultation with transfer pricing specialists, streamlines processes, eliminates redundant steps, reduces data manipulation and delivers professional results. It can be used in isolation, or in conjunction with other BvDEP products, for the ultimate benchmarking solution.

## Mint - a fresh approach to company information

Ideal for desktop use the Mint range of products incorporates streamlined and wizard-led software.

The content of each Mint product varies slightly depending on the providers and the availability of content in each region. All Mints have a modular approach combining data such as company information, news, original documents, market research and directors. The focus is on simplifying the user experience - it's easy to create searches to find the companies you're interested in and create reports and lists containing just the content you need.

As with BvDEP's "expert" products this is a versatile range that can be used across companies in a range of departments

However, the Mint products are very well-suited in a business development environment as they are ideal for pre-campaign research, sourcing information to support pitches and helping to build lists to form the basis of marketing campaigns.



The ORBIS database of 50 million companies provided under the Mint Interface.



In addition, users can access Mint Latin America and Mint Canada via Mint Americas.

[mintbusinessinfo.com](http://mintbusinessinfo.com)

# Company Information

BvDEP's product range offers flexible solutions for researching companies and is used across business sectors and departments in a variety of applications. Examples of how our products are used are listed below.

## Research

The most generic application - the products are ideal resources for research departments. They offer information professionals advanced features such as full Boolean logic, time series searching and analytical functionality. Researchers can apply cost centres to their searches. Also beneficial are the ease of downloading/emailing reports internally and the annotation of reports that can be shared with colleagues. BvDEP's products cover private companies in countries where it can be difficult to obtain information, such as Eastern Europe and China. This adds to their popularity in research centres, as does the option to combine subscriptions with pay per view access.

## Business development

All types of BvDEP products are used for business development. Applications include the identification of target lists and researching individual companies in preparation for sales visits and pitches. Companies require varying detail to compile their lists of target companies - BvDEP's products can be applied to suit. For example, leasing professionals combine specific balance sheet items, whilst recruitment companies need key financials, activities or location plus contact names.

## Anti-money laundering and "know your customer" (AML/KYC)

The very detailed ownership information on the products is vital in AML/KYC research. Users can determine both direct and indirect ownership and track back to the ultimate owner. The ownership tree diagrams illustrate structures for easier interpretation. Many compliance professionals in corporates, public sector and professional practice have incorporated BvDEP ownership data into their AML/KYC processes.

## Professional practice

Accountants, lawyers and management consultants all rely on BvDEP's products for company information. Primarily, their uses combine the three areas mentioned above: research, marketing and anti-money laundering, often in the same practice, maximising the products' cost effectiveness. Larger practices frequently have Mint products on desktops whilst their information professionals access the expert products. Key account items are fundamental to business use, such as audit fee and auditor to track competitors' market penetration and target companies accordingly - inclusion of such items depends on the country and the availability of the information.

## Not for profit

Local and central government, charities and academia all employ BvDEP resources. Government applications include procurement, research, regional development, AML and anti-terrorism research. Charities are interested in tools for fund raising; academics for both teaching and learning resources.

## Transfer pricing

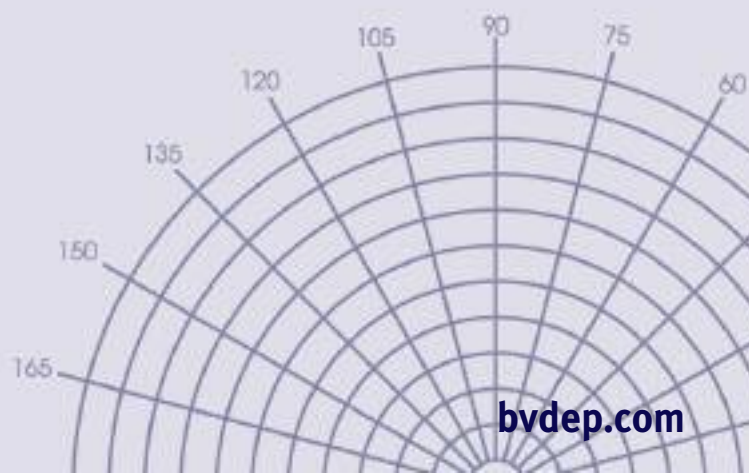
Both the coverage and the software make BvDEP's products popular in TP departments. The search software means users can identify and analyse comparable companies. As the products are available on discs, as well as the internet, users can refer to an archive to recreate searches.

## Procurement/supply chain management

BvDEP's products suit procurement departments whether they have a domestic focus or regional/global sourcing. The products are ideal to identify and research potential suppliers, create exposure/risk lines and assess the financial significance of an order to the supplier. The ownership structures mean that professionals are armed with the information to consolidate their purchasing via one company in a corporate family.

## Finance

BvDEP's products are used across the banking and finance sector by both research departments and end users. Applications include a wide variety of uses, especially within the corporate finance sector, such as in-depth research of individual companies and banks, assessing performance relative to peers, credit analyses, using search criteria to identify target companies for acquisitions and referring to BvDEP's M&A data to determine company valuations.





# BUREAU VAN DIJK

ELECTRONIC PUBLISHING

## Belgium

Avenue Louise 250  
1050 Brussels  
tel: 32 2 639 06 06  
fax: 32 2 648 82 30  
brussels@bvdep.com

## Netherlands

Amsteldijk 166  
1079 LH Amsterdam  
tel: 31 (0) 20 5400 100  
fax: 31 (0) 20 5400 111  
amsterdam@bvdep.com

## Slovak Republic

Kutlikova 17  
852 50 Bratislava  
tel: 421 2 682 86 760  
fax: 421 2 682 86 763  
bratislava@bvdep.com

## United States

NY Information Technology Center  
55 Broad Street, 14th Floor  
New York, NY 10004  
tel: 1 (212) 797 3550  
fax: 1 (212) 797 3555  
newyork@bvdep.com

100 Bush Street, 1600  
San Francisco, CA 94104  
tel: 1 (415) 773 1107  
fax: 1 (415) 773 1269  
sanfrancisco@bvdep.com

55 West Monroe, 2340  
Chicago, IL 60603  
tel: 1 (312) 235-2515  
fax: 1 (312) 551-9510  
chicago@bvdep.com

## Mexico

Guillermo Gonzalez Camarena No. 1450  
Del. Alvaro Obregon, Mexico,  
D.F. 01210  
tel: 5255 1105 0082  
fax: 5255 1105 0503  
mexico@bvdep.com

## United Kingdom

10 Northburgh Street  
London EC1V 0PP  
tel: 44 (0)20 7549 5000  
fax: 44 (0)20 7549 5010  
london@bvdep.com

24 Great King Street  
Edinburgh EH3 6QN  
tel: 44 (0)131 200 7110  
fax: 44 (0)131 200 7120  
edinburgh@bvdep.com

Brook House  
64-72 Spring Gardens  
Manchester  
M2 2QB  
tel: 44 (0)161 234 6880  
fax: 44 (0)161 234 6889  
manchester@bvdep.com

## Italy

Via Zenale 15  
20123 Milan  
tel: 39 (02) 43 98 22 77  
fax: 39 (02) 48 01 68 12  
milan@bvdep.com

Via Savoia 78  
00198 Rome  
tel: 39 (06) 85 23 72 28  
fax: 39 (06) 85 35 01 87  
rome@bvdep.com

## Russian Federation

Chernyshevskogo pereulok 5, st. 2  
127473 Moscow  
tel: 7 495 739 5712  
fax: 7 495 739 5712  
moscow@bvdep.com

## Bahrain

Al Jasrah Tower  
Diplomatic Area  
PO Box 3214, Manama  
tel: 973 17 570 406  
fax: 973 17 532 259  
bahrain@bvdep.com

## France

7 Rue Drouot  
75009 Paris  
tel: 33 1 53 45 46 00  
fax: 33 1 53 45 46 28  
paris@bvdep.com

## Spain

C/ Santa Teresa 2 - 2º  
28004 Madrid  
tel: 34 91 310 38 04  
fax: 34 91 319 49 67  
madrid@bvdep.com

## Portugal

Tv. Santa Quitéria, 38 - 1  
1250-212 Lisbon  
tel: 351 211 528 700  
fax: 351 211 528 709  
lisbon@bvdep.com

## Austria

Clemens-Holzmeister-Strasse 4  
1100 Vienna  
tel: 43 (1) 606 11 96 0  
fax: 43 (1) 606 11 96 50  
vienna@bvdep.com

## Japan

9F Landic No.3, Shinbashi  
2-12-1 Shinbashi  
Minato-ku, Tokyo 105-0004  
tel: 813 3580 0561  
fax: 813 3580 0562  
tokyo@bvdep.com

## China

12-07 Tower C1 Oriental Plaza  
1 East Chang An Avenue  
Dong Cheng District  
Beijing 100738  
tel: 86 10 8515 2255  
fax: 86 10 8515 2266  
beijing@bvdep.com

Level 20, The Center  
989 Changle Road  
Shanghai 200031  
tel: 86 21 5116 6888  
fax: 86 21 5116 6899  
shanghai@bvdep.com

## Germany

Hanauer Landstrasse 175-179  
60314 Frankfurt  
tel: 49 (69) 963 665 0  
fax: 49 (69) 963 665 50  
frankfurt@bvdep.com

## Switzerland

Bellerivestrasse 3  
8008 Zurich  
tel: 41 44 269 69 92  
fax: 41 44 269 69 99  
zurich@bvdep.com

## Rue Du-Roveray 12

1207 Geneva  
tel: 41 22 735 48 79  
fax: 41 22 735 48 93  
geneva@bvdep.com

## Denmark

Ny Oestergade 12  
1101 Copenhagen K  
tel: 45 33 4545 20  
fax: 45 33 4545 30  
copenhagen@bvdep.com

## Sweden

Vasagatan 11  
111 20 Stockholm  
tel: 46 8 692 65 12  
fax: 46 8 692 65 01  
stockholm@bvdep.com

## Singapore

260 Tanjong Pagar Road  
Level 7, OCBC Building  
Singapore 088542  
tel: 65 6496 9000  
fax: 65 6496 9001  
singapore@bvdep.com

## Australia

Level 26, 44 Market Street  
Sydney, NSW 2000  
tel: 61 (2) 9089 8647  
fax: 61 (2) 9089 8989  
sydney@bvdep.com

## Korea

21F Seoul Finance Center  
84 Taepungro 1GA  
Jung-Gu, Seoul 100-768  
tel: 82 2 3782 4833  
fax: 82 2 3782 4555  
seoul@bvdep.com

